



EU-GHANA AGRIBUSINESS NEWSLETTER - VOL2



Goodwill Message From EuroCham Director



Nicolas Gebara
Executive Director - EuroCham Ghana

Dear Members of the Agri-Business Platform,

I would like to extend my warmest wishes to all members of the Agri-Business Platform and key stakeholders and supporters as well.

The agri-business sector remains a cornerstone of Ghana's economy and a key area of opportunity for sustainable growth, innovation, and investment. In 2026, Eurocham Ghana looks forward to continuing its close collaboration with you to strengthen value chains, promote public-private dialogue, and support initiatives that enhance competitiveness, food security, and resilience.

We count on your continued engagement to ensure that the Platform remains a dynamic space for exchange, partnerships, and concrete impact.

Wishing you a successful, productive, and prosperous year ahead.

Yours sincerely,

Nicolas Gebara

Executive Director

Eurocham Ghana

Eurocham Ghana & the EU-Ghana Agribusiness Platform

Eurocham Ghana is the Chamber of Commerce representing European businesses and interests in Ghana. As part of the global Eurocham network (EBO WWN), we connect Ghana to the wider community of European chambers worldwide and engage the EU Commission to promote a favourable investment climate outside the EU.

Our mission is to strengthen trade, investment, and business relations between Europe and Ghana. Europe is Ghana's largest trading partner and a leading source of investment, technology, and know-how. European companies operate across energy, agriculture, manufacturing, infrastructure, logistics, and services, making Eurocham the unified voice of this community.

WE FOCUS ON THREE PRIORITIES:

1. **Advocacy** – promoting a transparent, predictable, and business-friendly environment.
2. **Business Support** – providing market intelligence, regulatory updates, and tailored services.
3. **Networking** – creating platforms for dialogue through events, roundtables, and government consultations.

Membership in Eurocham Ghana means collective advocacy, privileged access to policymakers, and strong visibility with both European and Ghanaian partners.

The EU-Ghana Agribusiness Platform

Supported by the European Union and managed by Eurocham Ghana, the EU-Ghana Agribusiness Platform is a trusted hub for authentic business information and partnerships in the agricultural sector. It fosters collaboration across the value chain — from inputs and production to processing, distribution, and trade.

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Ghana is open to strategic partnerships with European businesses that drive agricultural transformation, innovation, and inclusive growth. The platform's vision is to support sustained production, job creation, and market expansion, bridging Ghana and Europe for long-term success.



Ghana's Agribusiness Transformation and the EU Partnership

Accra, December 2025

Ghana's agricultural sector is entering a decisive phase of transformation. Long viewed primarily through the lens of subsistence and food security, agriculture is now positioned at the heart of the country's economic reset. Supported by the 2026 National Budget and the Agriculture for Economic Transformation Agenda (AETA), agribusiness is being reshaped to drive industrialization, boost exports, and create large-scale employment—particularly for young people.

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From Food Security to Agro-Industrial Growth

Government strategy has moved decisively toward agro industrialisation. The flagship 24-Hour Economy programme places processing, logistics, and export-oriented production at the centre of sustained growth.

A cornerstone of the 2026 budget is the GH¢6.9 billion Oil Palm Finance Window, targeting the development of approximately 100,000 hectares of new plantations nationwide. Beyond primary production, the initiative aims to scale domestic processing, create over 250,000 direct and indirect jobs, and position Ghana as a regional hub for processed vegetable oils.

At the same time, the Feed Ghana Programme, implemented under the AETA framework, is reinforcing domestic supply. Strategic crops—including maize, rice, soybeans, and selected vegetables - are benefiting from renewed fertilizer subsidies, mechanisation services, and Farmer Service Centres. The objective is to stabilise food prices and strengthen self-sufficiency in key staples.

EU Engagement: From Aid to Strategic Partnership

The European Union remains a critical partner in Ghana's agricultural transformation, but the nature of its engagement has evolved. By 2026, EU involvement is increasingly focused on strategic value chains, sustainability, and regulatory alignment, rather than traditional development assistance.

Through the EU-Ghana Agriculture Programme (EU-GAP) and the Global Gateway initiative, the EU is investing more than €140 million in Ghana's Savannah Ecological Zones. These investments prioritise climate-resilient production systems for crops such as soybeans, shea, and vegetables—supporting livelihoods while enhancing export readiness.

Regulation, Traceability and Market Access

Regulatory compliance is now central to market access. As of January 2026, the EU Deforestation Regulation (EUDR) will be fully implemented for large-scale operators. To support smallholders, particularly in the cocoa sector, the EU has allocated €2 million for land mapping and traceability systems. This support is critical to maintaining Ghana's access to the European cocoa market while promoting sustainable land use.

Looking ahead, traceability requirements are expected to extend beyond cocoa. "Green" certification and digital traceability systems are likely to become standard features across a broader range of agricultural exports

Outlook and Investment Implications

Agricultural growth is projected at 4.5–5 percent in 2026, with stronger momentum expected as oil palm plantations mature and processing capacity expands. Domestically, consumers are seeing increased availability of locally produced rice and poultry products. Internationally, buyers are placing growing emphasis on sustainability, compliance, and proof of origin.

For investors, the opportunity lies increasingly beyond farming. Logistics, cold storage, agro-processing, processing technology, and digital services are set to define the next phase of Ghana's agribusiness growth.

2026 marks a turning point—where value addition, resilience, and traceability move from policy objectives to commercial imperatives.



EU and Partners Launch €17.3 Million GDI PSD Programme to Boost Green and Digital Business Growth in Ghana

Ghana's agribusiness sector is set to benefit from a **€17.3 million Green, Digital and Inclusive Private Sector Development (GDI PSD) Programme**, officially launched on **21 January 2026** to support sustainable, technology-driven and inclusive enterprise growth.

The four-year programme is **co-financed by the European Union, the Kingdom of the Netherlands and France**, and implemented under the leadership of the Ministry of Trade, **Agribusiness and Industry (MoTAI)**, **Dutch Enterprise Agency (RVO)**, Expertise France and UNCDF as key implementing partners. While first announced in 2025, the January launch marked the start of full-scale implementation and brought together government, development partners, financial institutions and agribusiness entrepreneurs to explore collaboration across value chains.

The initiative focuses on building a **greener, more digitalised and inclusive private sector**. It is structured around three pillars: improving access to inclusive finance, strengthening the business and regulatory environment, and enhancing entrepreneurs' capacity to adopt green and digital technologies.

Speaking at the launch, **Niloy Banerjee**, Resident Representative of **UNDP** in Ghana, speaking on behalf of UNCDF, highlighted the need to unlock finance for SMEs investing in agro-processing, renewable energy and climate-smart production. With SMEs accounting for about **92 percent of Ghana's private sector**, he stressed their importance in job creation and resilient local value chains.

International partners reaffirmed their support for sustainable business development. **H.E. Diarra Dime-Labille**, Ambassador of France to Ghana, noted that the programme addresses persistent barriers such as limited access to finance and skills gaps, with particular attention to women-led enterprises. **H.E. Jeroen Verheul**, Ambassador of the Netherlands, emphasised trade and entrepreneurship programmes like **Orange Corners** as pathways to formalisation and investment readiness.



Hosting the event, **H.E. Rune Skinnebach**, EU Ambassador to Ghana, said the programme aligns with the EU's **Global Gateway strategy** and will support businesses through tools such as the **Green Innovation Fund**, which aims to unlock financing for sustainable and circular business models.

Representing MoTAI, **Mrs Stella Akosua Ansah**, **Director for International Trade**, highlighted the programme's alignment with national priorities and its potential to help MSMEs adopt eco-friendly processing, sustainable packaging and digital tools, ensuring inclusive growth for women and youth.

A panel discussion featuring entrepreneurs, financiers and policymakers underscored that access to finance is most effective when combined with skills development and regulatory reform. The event concluded with the graduation of **Orange Corners Cohort 11**, showcasing a pipeline of agribusiness and agri-tech ventures spanning agro-processing, circular economy solutions, digital agriculture and climate-resilient innovations.



German Delegation Visits Women-Led Shea Cooperatives In Northern Ghana

As part of Germany–Ghana bilateral engagements to deepen economic cooperation, align development priorities, and promote job creation, a high-level German delegation visited women-led shea cooperatives in northern Ghana.

The visit focused on the Women Shea Business Cooperative project, a three-and-a-half-year initiative that was formally launched in June 2024. The project is implemented by the Deutsche Gesellschaft für International Zusammenarbeit (GIZ) in partnership with Bunge and Agriterro. Funding is provided through the develoPPP programme and the Special Initiative “Decent Work for a Just Transition” of Germany’s Federal Ministry for Economic Cooperation and Development (BMZ).

Now in its second year, the project aims to establish six independent women-owned business cooperatives, supporting the livelihoods of more than 2,500 shea-collecting women and their communities across northern Ghana.

The delegation’s visit highlighted the role of public–private partnerships in creating decent work opportunities for women, strengthening agricultural value chains, and contributing to reduced CO₂ emissions within the shea sector.



Delegation to Netherlands Targets Solution for Devastating Cocoa Virus

Cocoa Swollen Shoot Virus Disease (CSSVD) is a major threat to Ghana's cocoa sector. Last week, a delegation from the Ghana Cocoa Board travelled to the Netherlands to engage Iribov Global, a biotechnology company and other partners on potential solutions to this virus.

The disease has already destroyed an estimated 30% of Ghana's cocoa farms, and there is no permanent solution for it yet. This trip created an opportunity to have in-depth technical and strategic discussions to explore viable long-term interventions.

This dialogue is only the beginning. It has opened the door for potential future collaboration, identifying and implementing a permanent solution to the disease.

Source: Netherlands Embassy in Ghana



COCOBOD Hosts European Parliament Delegation for Insight into Cocoa Sector

COCOBOD hosted Ms. Catarina Vieira, Member of the European Parliament, who was on a two-day visit to Ghana to gain firsthand insight into Ghana's cocoa #traceability system, from farm to port, along with the sector's sustainability initiatives and quality assurance processes.

Her delegation, which included representatives from GIZ and the EU Embassy in Ghana, embarked on a field trip to Suhum in the Eastern Region and to COCOBOD's warehouse facility in Tema, before engaging with COCOBOD's management at Cocoa House in Accra.

Ms Vieira commended Ghana's EU Deforestation Regulation (EUDR) compliance architecture and the advancements in #sustainable and #deforestation-free cocoa production. She reaffirmed the EU's commitment to continued cooperation and support, including investments in farm #rehabilitation.

Source: Ghana Cocobod



Bridging the Gap: Initiative Aims to Boost African Cocoa SMEs at Key European Trade Fair

The EU is the world’s largest cocoa importer, and demand for high-quality, traceable, and sustainably produced cocoa continues to grow.

African cocoa MSMEs have strong potential, but many face challenges such as limited export experience, certification hurdles, and low visibility with European buyers.

To bridge this gap, the Agri-Business Facility for Africa (ABF), in partnership with sequa / Import Promotion Desk (IPD), is launching an Export Promotion Programme.

This initiative brings together cocoa SMEs from African, Caribbean and Pacific (ACP) countries to participate in the world’s leading trade fair for sweets and snacks, ISM Cologne (International Sweets and Biscuit Fair), from 31 January – 5 February 2026.

The objective is to support cocoa Micro, Small and Medium Enterprises to become export-ready and connect directly with European markets, while giving buyers access to premium, traceable, and sustainable cocoa—creating real business opportunities for all.

Source: GIZ Social media





The French Embassy supports Strategic Synergy: AI and Nuclear Science for Ghana's Sustainable Growth

The recent collaboration between the French Embassy, Ghana Atomic Energy Commission (GAEC), and Kwame Nkrumah University of Science and Technology (KNUST) marks a pivotal shift in Ghana's research ecosystem.

By embedding Artificial Intelligence into nuclear research frameworks, the AI for Sustainable Development (AI4SD) project is tackling critical challenges in:

- Agriculture: Enhancing soil and food composition analysis.
- Health: Driving evidence-based studies for medical advancements.
- Industry: Optimizing energy reliability and resource management

This initiative doesn't just provide equipment and training; it builds a robust foundation for data-driven policy-making and positions Ghana as a leader in responsible AI application across Africa. When we unite "The Atom and the Algorithm," the potential for economic transformation is limitless.

Source: Citi News Room



Europe Day 2026 | Call for Corporate Sponsors

The EU in Ghana is inviting corporate partners to be part of our Europe Day 2026 celebrations.

Europe Day is a flagship annual event that showcases the strong and enduring partnership between the EU and Ghana, celebrating shared values, culture, innovation, sustainability, and people-to-people ties.

Upcoming Events



Join Us for the 2nd Edition of the CasheWomen Quarterly Webinar

Are you ready to enter new markets with your cashew business?

Join our upcoming webinar on Intra-African Cashew Trade: Strengthening Export Readiness for **#WomenInCashew**, where we will explore how women-led businesses can prepare for export, access regional markets, and position themselves for growth across Africa.

Thursday, 19th February 2026

11:00 AM – 12:30 PM (GMT)

What to expect:

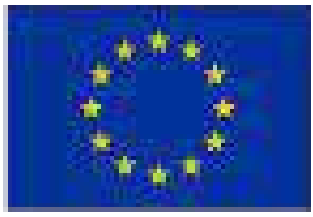
- Clear insights into export readiness
- Increased confidence to engage in intra-African trade
- Networking opportunities for partnerships and collaboration
- Practical policy insights to overcome trade barriers

Join the meeting: <https://bit.ly/3NKCZCS>

Simultaneous interpretation in French will be available

Let's connect, learn, and grow together!

The MOVE-ComCashew project is an initiative co-funded by [@europeinghana](#) under the Samoa Agreement with the Organisation of African, Caribbean and Pacific States (OACPS) and the [@bmz_bund](#), implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH.



Funded by
the European Union

Webinar on the EU Unfair Trading Practices Directive What non-EU Agri-food suppliers need to know



We are pleased to invite you to an online webinar dedicated to raising awareness about the European Union (EU) Directive 2019/633 on Unfair Trading Practices (UTP) in business-to-business relationships in the agricultural and food supply chain.

This webinar is designed specifically for non-EU suppliers of agri-food products who trade with EU buyers or are considering entering the EU market. It will provide an overview of the UTP Directive, present practical examples and explain how to engage with its revision process.

The webinar will be held on Wednesday 18 February 2026. There will be two sessions, each featuring the same content, with simultaneous interpretation from English into French or Spanish.

Register to your preferred session via the links below:

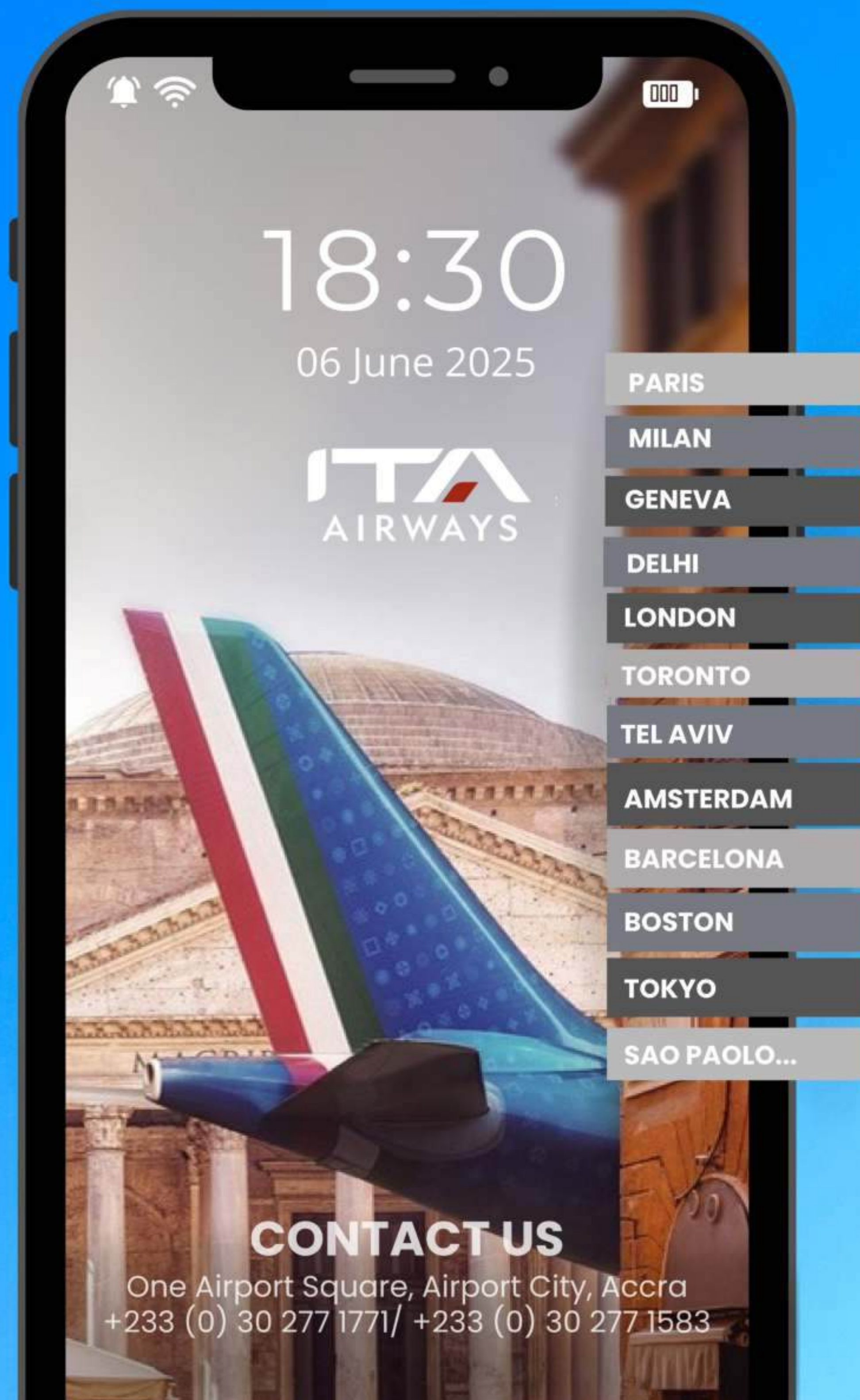
- English, French: [Wednesday 18 February 2026](#), 9:00 -10:30am UTC*
 - English, French, Spanish: [Wednesday 18 February 2026](#), 15:00 -16:30pm UTC *
- *Use this link to check your local time.*

Feel free to share this invitation with colleagues and partners who may be interested in attending.

Kind regards,

AGRINFO, FairTrade Advocacy Office, Oxfam Belgium

ACCRA – ROME DIRECT



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